

**GOVERNMENT OF
THE VIRGIN ISLANDS OF THE UNITED STATES**

**Request for Proposal – Negotiation
Professional Services**

To:

Date: February 27, 2018

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RFP No. 003-2018 (S)

Pursuant to 31 V.I.C. 239 (a) (4) and Rules and Regulations thereunder issued, the Government of the Virgin Islands, herein after referred to as GVI, Department of Property and Procurement will receive proposals for the work described below. Proposals will be received no later than **Wednesday, March 21, 2018 @ 4:00 o'clock p.m.** Atlantic Standard Time.

DESCRIPTION OF WORK:

Food Services for the Eldra Schulerbrandt Residential Facility in St. Thomas, Virgin Islands.

SCOPE OF SERVICES: See Attached

NEGOTIATED PROCEDURES:

The Commissioner of the Department of Property and Procurement will appoint a Selection Committee to assist in the evaluation and selection of the Contractor. Accordingly current data on qualifications and performance should be submitted with proposals. After reviewing the qualifications and proposals the Committee will select for discussions from the firm/s or person/s considered not less than three (3), in order of preference, **deemed to be most highly qualified to provide the services herein required.** Discussions will be conducted successively and severally with the firms or persons so selected the anticipated concepts and the relative utility alternative methods of approach for furnishing the services hereunder.

FACTORS FOR DISCUSSIONS

Selection criteria will include (i) Professional qualification, registration and general reputation of principals of the firm or person; (ii) the extent to which the firm or person specializes in or has provided services of a type and scope similar to the hereunder; (iii) familiarity with the location (s) in which services will be performed; (iv) capability of meeting schedules; and (v) quality of performance on other similar projects.

NEGOTIATION:

The Selection Committee shall recommend to the Commissioner **the highest qualified firm or person with whom a contract shall be negotiated.** The Commissioner, with the assistance of the Selection Committee, shall attempt to negotiate a contract with such firm or person.

Should the Commissioner be unable to negotiate a satisfactory contract with the firm considered to be the most qualified, at a price he determines to be fair and reasonable to the Government, negotiations with that firm will be formally terminated. Negotiations will then commence with the second most qualified, the third most qualified or additional firms, in order of preference, and shall continue until an agreement is reached.

Lloyd T. Bough, Jr.
Commissioner
Property and Procurement

INSTRUCTION TO PROPOSERS

A. NOTICE

RFP-003-2018 (S) Food Services for the Eldra Schulerbrandt Residential Facility in St. Thomas, Virgin Islands

Information provided in the scope of work is to be used only for purposes of preparing a proposal. It is further expected that each bidder will read the scope of work thoroughly, for failure to meet certain specified conditions may invalidate the proposal.

The Government of the Virgin Islands, herein after referred to as GVI, reserves the right to reject any or all proposals or any portion thereof and to accept the proposal deemed most advantageous to GVI. Price shall not be the sole criterion of awarding this project. Scope and quality of work proposed and the ability of the bidder to complete this type of project shall also be considered.

Applicants are requested to submit proposals on the basis of the scope of work. Alternative proposals recommending new features and technology other than that requested in the scope of work will receive consideration providing such new features and/or technology is clearly explained. Any exceptions to the requirements requested herein must be clearly noted in writing and be included as part of the proposal.

The information contained herein is believed to be accurate, but is not to be considered in any way as a warranty. Request for additional information clarifying the Scope of Work should be directed in writing to **Deputy Commissioner of Procurement, Dynell R. Williams** at dynell.williams@dpp.vi.gov.

B. STATEMENT OF PURPOSE

To assist the Government of the Virgin Islands in meeting the requirement for the following supply/service: **RFP-003-2017 (S) Food Services for the Eldra Schulerbrandt Residential Facility in St. Thomas, Virgin Islands.**

C. PROPOSE SCOPE OF WORK

See Attached Scope of Services

D. TIMETABLE

1. Proposals will be accepted at Department of Property & Procurement, no later than **Wednesday, March 21, 2018 @ 4:00 p. m.** Atlantic Standard Time.
2. Last day for request for written clarification will be **Friday, March 9, 2018 @ 4:00 p.m.** Atlantic Standard Time.

E. SUBMISSION OF PROPOSAL

All interested parties shall submit *one (1)* original and *four (4)* copy sets of proposals, which are to be delivered to the Department of Property and Procurement no later than, **Wednesday, March 21, 2018 @ 4:00 p. m.** Atlantic Standard Time.

They shall be addressed to:

Lloyd T. Bough, Jr.
Commissioner
Property & Procurement
8201 Subbase, 3rd Floor
St. Thomas, Virgin Islands 00802

THE SEALED ENVELOPE CONTAINING THE PROPOSAL MUST HAVE THE FOLLOWING INFORMATION WRITTEN ON THE OUTSIDE OF THE ENVELOPE OR PACKAGE:

SEALED PROPOSALS-DO NOT OPEN

RFP-003-2018 (S)
(Name of Bidder)
(Mailing Address of Bidder)
(Telephone Number of Bidder)
(Fax Number of Bidder)

Where proposals are sent by mail, the bidder shall be responsible for their delivery to Department of Property & Procurement before the date and time set for the closing of acceptance of proposals.

F. WITHDRAWALS OF PROPOSAL

A proposal may be withdrawn at any time prior to the time specified as the closing time for acceptance of proposals. However, no proposal shall be withdrawn or canceled for a period of thirty (30) days after said closing time for acceptance of proposals nor shall the successful provider withdraw, cancel or modify the proposal, except at the request of GVI after having been notified that said proposal has been accepted by GVI.

G. INTERPRETATION OF SPECIFICATIONS

If any person contemplating submitting a proposal requires clarification of any part of the scope of work, he/she may submit to the GVI a written request for an interpretation thereof to the **Deputy Commissioner of Procurement, Dynell R. Williams**. GVI will not respond to questions received after the above established date. The person submitting the request will be responsible for its prompt delivery. Any interpretation of the scope of work will be made in writing to all prospective providers. Oral explanations will not be binding.

H. CONSIDERATION OF PROPOSAL

The Commissioner of Property and Procurement shall represent and act for GVI in all matters pertaining to the scope of work and contract in conjunction therewith. **This RFP does not commit GVI to the award of a contract, nor pay of any cost incurred in the preparation and submission of proposals in anticipation of a contract. GVI reserves the right to reject any or all proposals and to disregard any informality and/or irregularity in the proposal when, in its opinion, the best interest of GVI will be served by such action.** Proposals failing to provide some of the items in the scope of work shall not be rejected per se but any deviations from the scope must be clearly noted.

I. ACCEPTANCE OF PROPOSALS

GVI will notify in writing acceptance of one of the proposals. Failure to provide any supplementary documentation to comply with the respondent's proposal may be grounds for disqualification.

J. CONTENTS OF PROPOSAL

The following is a list of information to be included in the written proposal. Failure to comply with all the requirements as outlined, may disqualify the applicant.

1. Introductory letter about the applicant:
 - a. Name, address, email and telephone numbers.
 - b. Type of service for which individual/firm is qualified.
2. Organization:
 - a. Names/addresses of Principals of Firm.
 - b. Names of key personnel with experience of each and length of time in organization.
 - c. Number of staff available for project.
 - d. Copy of Articles of Incorporation
 - e. Copy of Certificate of Resolution
 - f. Copy of valid Business License
3. Outside consultants that will be retained for this project and percentage of work to be sub-contracted.
4. Project experience:
 - a. List of completed projects and estimated cost of each.
 - b. Current projects underway; scope; percentage completed to date and estimated cost of each.
5. Project References: (including a notarized written consent from the authorized representative which must include: name; telephone number; and email address).
6. Project Approach:
 - a. Describe how you will approach this project and availability to perform the services requested.
7. **COST:** Cost Proposal (*one (1)* original and *four (4)* copy sets) must be submitted in a separate sealed envelope.

K. CONFLICT OF INTEREST

A proposer filing a proposal hereby certifies that no officer, agent or employee of GVI has a pecuniary interest in this proposal or has participated in contract negotiations on behalf of GVI; that the proposal is made in good faith without fraud, collusion, or connection of any kind with any other Bidder for the

same request for proposals; the Bidder is competing solely in its own behalf without connection with, or obligation to, any undisclosed person or firm.

L. LICENSE REQUIREMENT

An award will not be made to any firm or individual doing business in the Virgin Islands with the Government of the Virgin Islands until evidence is submitted that said firm or individual has a valid Virgin Islands Business License. Bidders must submit hard copy of a valid Virgin Islands Business License within ten (10) business days after award. All Bidders bidding as Joint Ventures must be licensed as a Joint Venture in the Virgin Islands.

M. REQUIRED DOCUMENTS

1. **PUBLIC LIABILITY:** The successful bidder will be required to obtain and have in place public liability insurance and other insurance necessary as requested in this proposal package. Insurance policy(ies) shall name the Government of the Virgin Islands as "**Additional Insured**". The public liability insurance shall have a minimum limit of not less than **one hundred thousand (\$100,000.00) dollars** for any one occurrence for death or personal injury and **one hundred thousand (\$100,000.00) dollars** for any one occurrence for property damage. Bidder must provide public liability insurance within ten (10) business days after award.
2. **WORKERS' COMPENSATION:** Within ten (10) business days after award of contract, the successful bidder must submit a copy of their certificate verifying his firm and agents are covered by Workers' Compensation Insurance.
3. **FAILURE TO PROVIDE THE CERTIFICATED WITHIN THE STATED TIME PERIOD MAY RESULT IN THE PROPOSAL DEEMED NON-RESPONSIVE AND MAY BE IMMEDIATELY DISQUALIFIED WITH NO FURTHER CONSIDERATION GIVEN FOR POTENTIAL AWARDING OF THE CONTRACT.**

N. REQUIREMENTS FOR CORPORATION

1. ARTICLES OF INCORPORATION
2. CERTIFICATE OF CORPORATE RESOLUTION
3. CERTIFICATE OF GOOD STANDING

THESE WILL BE REQUIRED PRIOR TO AWARD OF CONTRACT.



GOVERNMENT OF
THE VIRGIN ISLANDS OF THE UNITED STATES



DEPARTMENT OF HEALTH
DIVISION OF MENTAL HEALTH, ALCOHOLISM & DRUG DEPENDENCY SERVICES
ELDRA SCHULTERBRANDT RESIDENTIAL FACILITY
4185 ANNAS RETREAT
ST. THOMAS, VIRGIN ISLANDS 00802
PHONE: 340-774-4912 / 340-774-6199
FAX: 340-774-6805

August 15, 2017

General Information: RFP for Food Services

1.1 Statement of Purpose

The Virgin Islands Department of Health, Division of Mental Health, Alcoholism and Drug Dependency Services, Eldra Schulerbrandt Residential Facility located at 4185 Anna Retreat, St. Thomas, Virgin Islands; is seeking proposals from qualified corporate food service management firms for the provision of food services.

Our goal is to partner with a vendor that can provide balanced, nutritional meals in compliance with resident's dietary requirements, to promote healthy lifestyles. The successful vendor will be expected to provide breakfast, lunch and dinner for 32 individuals daily and catering services as needed with offerings that include a variety of nutritious choices and regional and world cuisines made with local ingredients when possible. A Service Level Agreement with a Service Provider to provide services is required.

1.2 Company Background

Eldra Schulerbrandt Residential Facility is a 24-hour facility that serves 32 adult residents daily with supervised care, room and board. Treatment is geared towards rehabilitating residents back into the community.

1.3 Contractor Proposal Expectations

- **Future Meal Plan Programs** - Detail future meal plan programs and structures to incorporate added value and flexibility. These plans must include a cutting edge, consumer-preferred residential dining menu format.

· **Food Format Selection, Preparation and Presentation** - Provide creative approaches to restaurant quality, "just-in-time" cooking programs so, that food presented is of superior quality, fresh, well prepared, and appealing to the customer's eye. Also, provide continuous food preparation in smaller quantities to allow for fresh, tasty food to be served, without limiting selections. The successful partner will provide qualified culinary talent to build and maintain customer satisfaction.

· **Product Specifications** - Annual submission of product specifications and portion size detail from the contractor is a requirement. All portion size changes and ingredient grade changes require prior approval from Eldra Schulerbrandt Residential Facility. Contractor adherence to negotiated food specifications will become a component of the ongoing performance evaluation by which contract extensions will be determined. The Eldra Schulerbrandt Residential Facility stipulates if the successful contractor reduces or significantly changes the grades of products used, without the approval of Eldra Schulerbrandt Residential Facility the Contractor will be in direct violation of the contract, and Department of Health Eldra Schulerbrandt Residential Facility will seek redress immediately.

NOTE: All meals shall be approved by a Licensed Dietitian.

Provision of Canteen Service - This is an all-inclusive Canteen Service providing basic meals, beverages, snacks & other items on a daily basis to residential facility for the mentally ill, including providing and maintaining equipment and the provision of consumables required for the intended use.

**Service Hours- Normal Working Hours: Working Days (Including Public Holidays
Sunday to Saturday –7:00 a.m. to 3:30 p.m.**

It must be further noted, that Eldra Schulerbrandt Residential Facility has 32 residents. Any extended operating hours will either be at the discretion of the Service Provider and or be negotiated directly with Eldra Schulerbrandt Residential Facility should such a requirement be deemed necessary Shift workers catering arrangements will be negotiated between Eldra Schulerbrandt Residential Facility and the service provider. The preferred service provider must be prepared to cater for the following: Thirty-two residents. All dietary preferences, religions, cultural, and for hypertensive and diabetic persons.

The services rendered will be for the Service Provider's own account, taking responsibility for all risks including profit/loss, stock and cash control. The services will NOT be on a subsidy basis.

Duration of Service- The intended term of the contract will be for a period of 12 months from date of awarding the contract.